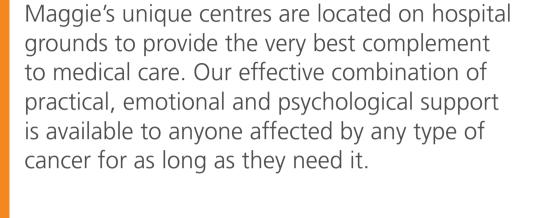
maggie's

Annual Review 2009/10





About Maggie's





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Welcome to Maggie's

"Maggie's Centre is fantastic. The staff are so friendly and helpful, you don't feel any pressure when you come in. You can drop in to Maggie's and ask anyone anything."

James, Maggie's Glasgow

A welcome is the difference between feeling alone and feeling you belong. That's why the welcome is so valued by our visitors and is a fundamental part of the Maggie's programme.

In 2009 we made 88,000 welcomes: 16% more than in 2008. Last year we welcomed 16,000 people to our centres for the first time. In established centres such as Dundee and Edinburgh we saw 40% of the local cancer population.

MAGGES HAS

SO MUCH,

IT'S A PLACE WHERE

PROPIR

A word from our CEO and Chairman

People affected by cancer come to Maggie's through many routes, and the journey to us can often be an isolated and frightening one. But time and again people tell us that they feel different from the moment they walk into a Maggie's Centre. In the last year our centres received over 88,000 visits, a 16% increase on 2008. In addition to this we have received 4,000 visits to our Hong Kong centre based at Tuen Mun hospital. Some 67% of visitors came to our centres because they have cancer; 33% are family or friends of someone with cancer; 50% came on the recommendation of their doctor or nurse.

Each of our visitors has their own story, with different challenges and different hopes. Our programme is designed to help people find the strength within themselves to manage their cancer journey, wherever it may take them. As an organisation, we hold on to this central philosophy so that we can continue to thrive and adapt. The challenge as we grow is to make sure we keep providing the personal, relational support that makes our programme so powerful for the people who use it.

Our ultimate aim is to have a Maggie's Centre at each of the 58 major cancer centres across the UK. By the end of the decade we hope to be at least halfway to achieving this goal.

Thanks to the exceptional generosity of our supporters we have been able to welcome more people than ever to our centres. Despite a challenging economic climate our annual turnover has increased and the Joy of Living Campaign

has reached £12 million of its £15 million target. Maggie's Cotswolds is due to open in autumn of this year and construction of South West Wales, Oxford and Nottingham will start within the next 12 months. Construction of the Glasgow Gartnavel Centre, adjacent to the Beatson Cancer Centre, is due to start shortly. In Lanarkshire, where we currently run an interim service at Wishaw General Hospital, construction of our full centre, to be based at Monklands Hospital where cancer services are now situated, is due to start later this year.

The extraordinary support of our patrons and donors has been crucial to the success of the last year, and will continue to be crucial in the years to come. We are extremely grateful for the unerring commitment of our president HRH The Duchess of Cornwall, our Joy of Living Patron Sarah Brown and all our Patrons and Board members. We are hugely appreciative of the volunteers who in so many ways give their time and commitment to Maggie's.

Our greatest inspiration, though, is from the people who walk through our doors. Walk into any centre and you'll be greeted by smiles and laughter, as ordinary people face extraordinary challenges with real hope and determination. It is their courage that inspires all that we do.

Laura LeeChief Executive

Nigel Cayzer Chairman



The kitchen table

"Maggie's kitchen table is a home from home for me" Jamie, Maggie's Fife The kitchen table is the heart of the centre. It's an informal place where you can speak to our cancer support specialist, or just sit quietly among others. Last year we were delighted to welcome Michelle Obama, First Lady of the United States of America, to our London kitchen table when she visited with our Patron Sarah Brown.

In 2009 Maggie's had nine kitchen tables in centres in Edinburgh, Glasgow, Fife, Dundee, the Highlands and London, and at interim services in South West Wales, Lanarkshire and Oxford.

Building work has been underway in the Cotswolds and by autumn 2010 we'll have another kitchen table at the heart of our seventh uniquely designed centre.

By 2014 we will have 15 centres operational and a further eight in development.

Maggie's Centres

Maggie's Centres

Western General Hospital
Glasgow
Western Infirmary
Dundee
Ninewells Hospital
Highlands
Raigmore Hospital, Inverness
Fife
Victoria Hospital, Kirkcaldy
London
Charing Cross Hospital

Interim Maggie's Centres

Lanarkshire
Wishaw General Hospital
Oxford
Churchill Hospital
South West Wales
Singleton Hospital, Swansea

Planned Maggie's Centres

Aberdeen Royal Infirmary Birmingham Queen Elizabeth Hospital Cotswolds (due to open Autumn 2010) Cheltenham General Hospital Gartnavel (Glasgow) The Beatson West of Scotland Cancer Centre, Gartnavel Lanarkshire Monklands General Hospital City Hospital North East Freeman Hospital, Newcastle Oxford Churchill Hospital South West Wales Singleton Hospital, Swansea



Walking the centre FELT SEEN AS rather than a patient

Getting to the heart of the matter

"When I was diagnosed with cancer I felt I had crossed a line. I looked around and thought to myself all of these people are busy living their lives, taking the future for granted. I am a freak, a one-breasted woman. I don't even know if I have a future. I sudden! felt very alone and very, very lonely. It didn't make any difference that I had a loving family and wonderful friends. This wasn't happening to them."

People affected by cancer face enormous change. Cancer challenges your sense of purpose and meaning in life. It can bring a strong sense of isolation and loneliness, as well as worries about practical issues like how to pay the bills or what to eat.

Our centres provide information, practical advice and psychological and emotional support to help anyone going through these challenges. Everything we offer is free of charge.

As an organisation we also face change as we work to reach more people in more places. Our challenge as we do this is to ensure that each of our new centres, as well as our exisiting centres, can deliver the highest quality programme of support to people affected by cancer.

Five year goals

- 15 fully operational centres by 2014, with eight more in development
- 2010: Gartnavel, Lanarkshire, South West Wales, Nottingham and Oxford under construction
- 2011: North East under construction

By 2014 Maggie's will

- Be recognised as the UK's leading network of independent cancer caring centres to support people living with, through and beyond cancer
- Increase the total of newly diagnosed people with cancer using Maggie's to 40% of local cancer population in all established centres
- Increase new visits from people with cancer by 11%
- Increase new family and friends visits by 4%
- Launch our research portfolio



Key moments that matter

People affected by cancer turn to Maggie's at key points:

Initial diagnosis

"After being diagnosed I found myself asking questions that doctors and nurses couldn't answer. I needed to speak to people that had gone through what I was feeling. The support group helped enormously. I could speak to people who understood. I've also been to the relaxation and stress management classes at Maggie's which were brilliant. The worry and stress that a cancer diagnosis can bring on is indescribable." Peter, Maggie's Glasgow

Transition after treatment

"All my family talk about is how good it will be to see the treatment finished so that we can all get back to normal. For me at the moment it feels as if things will never be the same again, I feel I can't get back to normal, it's like I have to find a new normality."

Gail, Maggie's Oxford

All Clear

"MRI clear!... That's the best news I've ever had! And guess what? I burst into tears and couldn't stop!! If they'd told me it was bad news, I was prepared for that and would have handled it a lot better but good news – I don't 'do' good news!!" Anna, Maggie's Online Centre

Recurrence

"After the second diagnosis Christine and I came out of the oncology unit in a daze, and walked into Maggie's. We were both pretty numb at the time. It was one of the best things we ever did. They sat us down and we had a cup of tea and we went through things. It got our feet on the ground and pointed us in the right direction."

Norrie, Maggie's Edinburgh

End of life

"Maggie's takes the loneliness out of cancer – it's about learning to live in the moment. It can help to have someone to guide you through the bad days and celebrate the good – it's important to appreciate what you've got and make the most of it."

Bereavement

Alan, Maggie's Fife

"I went to Maggie's two or three weeks after my wife Brigid died but I said to Andrew, the centre head: 'You are here for people with cancer not for bereavement counselling.'. And he said: 'I want to help.' So then I went to see him every other week. Going to Maggie's helps me to break down decisions. I can talk about practical things but also about grief and anger. The beauty of it is that he had met Brigid and seen us together. He knew how when she entered a room a light went on." Klaus, Maggie's Edinburgh



Our milestones

Expanding our network of cancer caring centres across the UK requires us to reach key milestones. These are:

Approval to build

In 2009 we received approval to begin building five centres: Gartnavel, South West Wales, Oxford, Nottingham, North East.

Building local support

Our local supporters helped to raise £2.3 million across the regions and raise awareness of Maggie's. Support from NHS colleagues played a crucial part in directing people to Maggie's. 50% of our visitors were directed to Maggie's by an NHS professional.

Getting the media on board

In 2009 we had successful media partnerships in several regions, running fundraising appeals with:

- Nottingham Evening Post Target £500,000
- Wiltshire and Gloucestershire Standard Target £200,000
- Newcastle Evening Chronicle Target £500,000

Press coverage through these partnerships and other publicity was valued at £9.5 million (AVE).

Raising income

In 2009:

- £8.8 million turnover
- £2.8 million raised for capital projects (See pages 18/19 for a full breakdown of how our money was raised in 2009)

People's Postcode Lottery

In 2009 Maggie's received £628,000 from the People's Postcode Lottery who are now supporting our work in Scotland, England and Wales. This takes the total received by Maggie's since the start of the partnership up to a staggering £1.16 million. This partnership is crucially important to Maggie's as it also raises awareness of what we do through some unique media and marketing opportunities and we look forward to continuing to work with them in 2011 and beyond.

Walk the Walk

Maggie's has been working in partnership with grant making charity Walk the Walk since 2007, when it awarded funding to help us develop our Online Support Centre and to provide outreach services in the Scottish Highlands. Funds raised through The MoonWalk Edinburgh are dedicated to cancer support activities in Scotland, and we are proud to be one of a small number of charity partners chosen by Walk the Walk. In 2010, we will begin building a second Maggie's Centre in Glasgow, at the Gartnavel General Hospital, with a multi-million pound grant from Walk the Walk.

Independent on Sunday

Just what the doctor ordered

Maggie's Centre in Dundee had the UK's first Frank Gehry building, and finally it has a spectacular garden to go with it. Gehry was commissioned almost a decade ago, and his folded metal roof sits atop a little white house. It looks almost like a gingerbread cottage sat on the side of the Firth of Tay, overlooking the water and the hills...

Wilts and Gloucestershire Standard

Target reached...

OVER the past 21 months Standard readers have endured sponsored climbs, runs, swims and a whole host of activities to help hit the £200,000 target. Despite the recession, our campaign, which we launched in January 2008, has been a great success. The £200,000 mark has now been reached and yet more

money is coming in. Standard editor Skip Walker said: "The success of the Maggie's Cotswolds campaign has been absolutely staggering. BUILDING commenced on Maggie's Cotswolds on Monday after the charity reached the £2 million fundraising target needed to start the work...

The Herald

Fighting cancer with hope and courage'

It started in March 2008 with an invitation to become a Herald Friend of Maggie's. Now, after 10 months, to highlight the inspirational work of Maggie's Cancer Caring Centres across Scotland has been calculated at more than £650,000...

Tatler

Voting for Maggie's

Article by Sarah Brown

It's difficult to say when I first realised how much heartbreak is caused by cancer. I've been touched by it in my own life and watched some friends and family pull through and others fight with great dignity to the end. But it wasn't until I got involved with the Maggie's Cancer Caring Centres that I started to understand that my own experience is replicated in family after family across Britain...

Paisley Daily Express

BRA-VO!

BUDDIE Sally Orr is asking Paisley Daily Express readers to slip into a jazzy bra for some funfilled charity walking. Sally, 55, originally from Ralston, is one of the organisers of cancer charity Walk The Walk and she is helping to organise the annual Moon Walk in Edinburgh...

Nottingham Evening Post

Maggie's Appeal hits the £1m milestone

A small but dedicated band of well-connected and influential Nottingham names have been busy working behind the scenes to raise the profile of Maggie's. Networking lunches, dinners and drinks receptions have raised nearly £600,000. Together with the £432,164 raised by the public through the Post's appeal, it means Maggie's Nottingham has smashed the £1m barrier...

Continual evaluation and assessment

"I always believed wholeheartedly in the Maggie's approach to caring for people with cancer and I saw this as complementing the treatment my colleagues and I give people with cancer in the NHS. Then I was diagnosed with cancer myself and had the opportunity to see Maggie's 'from the other side'. In my position I already had access to all the information I could need. The hospital environment was familiar to me and I was being treated by my colleagues who are friends and vet Maggie's still offered me valuable support. It was essential to have the space and time away from the hospital environment to contemplate. talk and consider my whole life now that cancer was a part of it. Maggie's are remarkable centres and it is pretty hard to put into words how special they are."

Dr Noelle O'Rourke, Maggie's Glasgow A diagnosis of cancer brings with it uncertainty. It can lead you to reassess and re-evaluate your ideas about normal everyday life. A Maggie's Centre is a space in which you can find the tools and support to adapt to and manage this new normality.

To provide this support we need to continually evaluate and assess the quality of our programme. We do this through a triennial peer-to-peer review, an annual audit of centre users and our quality assurance programme. Our next triennial review will take place in 2011.

- Our annual audit for 2009 showed 100% satisfaction rating by centre visitors
- Over 50% came to Maggie's following the recommendation of an NHS healthcare professional
- 60% visited Maggie's for drop-in support
- 40% visited to participate in workshops or courses

Maggie's Centre bas been a life Sayer THE CENTRE for me. allows people to talk openly in a WCCCCM1112

SAFE ENVIRONMENT

Financial information

Thanks to our generous supporters Maggie's raised over £8.8 million in 2009, with pledges of £4.2 million. Of this £7 million is operating revenue and £1.8 million is capital funding to build new centres.



Income and Expenditure

Income And Expenditure (£'000)

Income	2009	2008
Income for capital projects	1,774	1,811
Grants and donations	4,785	3,917
Fundraising events	2,157	2,539
Interest	96	366
Total	8,812	8,633

Expenditure	2009	2008
Cost of generating funds	2,436	2,196
Cost of fundraising events	1,112	1,262
Charitable activities	3,226	2,987
Governance	19	21
Total	6,793	6,466
Net incoming resources	2,019	2,167
	2,013	2,107
Expenditure on building centres and buying other assets	1,005	1,613

The summary of income and expenditure for 2009 set out above has been extracted from the full consolidated financial statements and does not constitute the charity's statutory consolidated financial statements. This summarised financial information may not contain sufficient information to allow for a full understanding of the financial affairs of the charity. For further information, the full consolidated financial statements, the auditor's report on these consolidated financial statements and the directors' report should be consulted. Copies of the full consolidated financial statements can be obtained from Pam Richardson on 0131 537 2456.

Balance Sheet (£'000)

	2009	2008
Fixed assets	9,637	9,134
Current assets	2009	2008
Debtors	613	539
Cash at bank	8,524	7,109
Total	9,137	7,648
Creditors	515	542
Net current assets	8,622	7,106
Total assets less current liabilities	18,259	16,240
Reserves	2009	2008
Endowment fund	250	250
Restricted funds held as cash	3,521	2,550
Restricted funds held as fixed assets	6,552	6,145
Unrestricted funds held as fixed assets	3,085	2,989
Designated New Centres Development Fund	2,123	2,086
General Fund	2,728	2,220
Total	18,259	16,240

Saying goodbye

'Cancer can be a queer bedfellow.
On the one hand it is trying to kill
me and on the other it has opened so
many new doors. I have met amazing
people and have learnt ways to express
myself that my 64 years on the planet
have never taught me.'

Bruce, Maggie's Dundee

We want you to leave Maggie's feeling you are no longer alone. Your time with Maggie's does not have to finish when your treatment does. Our door is always ajar; our support is available for as long as you need it.

The support of our donors and ambassadors creates a lasting impact; it helps us to open more doors to more Maggie's Centres. As an organisation we want everyone who needs our help to have access to our centres. Thanks to our generous friends, volunteers and supporters, this year we have moved closer to realising this vision.

been able about what I am going through meet great people who are going through a similar experience



EXTRAORDING THROUGH

the ordeal of cancer

2009: a summary

J	A	R	Y

Who we reached	Ratio of carers to people with cancer	1:2
	Ratio of men to women	1:2
	New visitors to return visitors	1:4

Types of cancer

Brain/CNS	3.10%
Breast	37.98%
Gynaecological	7.45%
Head/Neck	4.16%
Haematological	7.43%
Lower GI	8.22%
Lung	9.74%
Not stated	4.54%
Other	0.46%
Prostate	5.88%
Sarcoma/bone	0.87%
Skin/Melanoma	1.17%
Testic/semin/germ	1.58%
Unknown primary	0.60%
Upper GI	4.08%
Urology	2.23%

Snapshot of what we offered

Access to previously unclaimed benefits	£9 million
One-to-one sessions with a psychologist	3997
Attendees to relaxation groups	4580
Attendees to tai chi sessions	3218
Attendees to nutrition sessions	1720

Thank you

Alistair Dixon Allied Irish Bank (GB) Anneka Rice Anonymous Aref Lahham Atty and Celia Beor-Roberts BBC Children In Need Appeal BDP Lighting Betfair Limited Breast Ouest 2008 **Brodies LLP Solicitors** Bruce and Penelope Bossom Calum Melville CBS Outdoor Ltd **CHK Charities Limited** City Bridge Trust Charles Jencks Cvril Sweett plc Delancey Dimbleby Cancer Care Domenica Dunne Doreen and the Fife Twilight Walkers Douglas Gordon Dundas and Wilson LLP Edinburgh Charity Fashion Show 2009 Erskine Stewart's Melville Schools Fleet Alliance Flora Neville Gareth Sullivan (Lord Mayor of Swansea) Graham and Jo Cartledge Helen Thorpe (The Helen Randag Charitable Foundation) Henry Tufnell and George Bossom Hvlda Christie Mr and Mrs Ian Marchant Janet Cathro Janet Ellis Jenna Sharp John Jencks John Menzies plc K J Tait Engineers Kwik Fit Insurance Services

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The Eranda Foundation The Evan Cornish Foundation The Freemasons' Grand Charity The Friends Cancer Charity The Gemini Trust The Gerald Ronson Foundation The Gosling Foundation The Henry Smith Charity The Hobson Charity The Holywood Trust The John Armitage Charitable Trust The John Ellerman Foundation The John R Murray Charitable Trust The Laura Ashlev Foundation The Lloyds TSB Foundation The Monument Trust The Myristica Trust The Northwood Charitable Trust The Paul Foundation The People's Postcode Lottery The PF Charitable Trust The Portrack Trust The Ray Gravell and Friends Charitable Trust The Reed Foundation (The Bia Give) The Robertson Trust The Sammermar Trust The Scott Trust The Scottish Government The Scottish Prison Service The Stavros Niarchos Foundation The Summerfield Charitable Trust The Swire Charitable Trust The Welsh Assembly Government The Will Charitable Trust Thornhill and District Rotary Club Walk the Walk Worldwide William Dawson Trust

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*Calls to 0300 numbers cost the same as calls to a standard line, even from mobiles

Walking IVIaggie's Walking IVIaggie's

www.maggiescentres.org Quotation used on this cover from Norrie Brown, Maggie's Edinburgh

Maggie Keswick Jencks Cancer Caring Centres Trust (Maggie's) is a registered charity, No. SCO24414